

国際テクニカルアナリスト連盟 国際検定テクニカルアナリスト  
哲学修士 (テクニカル分析)

フレッド・トム氏から

NTAA 会員へのメッセージ

2012 年 IFTA シンガポール大会に向けて ※

**Message from Mr. Fred Tam,  
MFTA, MPhil, CFTe, MSTA, ACCA**

To my dear friends and colleagues in NTAA Japan,

Greetings!

I am very pleased to introduce myself to all members of the Nippon Technical Analysts Association (NTAA). My name is Fred Tam and I would like to start off with a bit of history about myself and how I got to become a technical trader.

I graduated as a chartered accountant from the United Kingdom in 1980. As a young man in my thirties, I like to invest in stocks and shares and as a trained accountant, I would look at a company's fundamentals before buying or selling shares. It was in 1993 then and Malaysia was experiencing its biggest bull run ever. Being trained as an accountant I obviously bought blue chips – stocks with strong earnings, earnings growth, high dividend yields, low PE ratios, high Price/Book or NTA values and the like.

But guess what? The stocks that went up by leaps and bounds in 1993 were “rubbishy stocks” – i.e. stocks with little or no earnings. Blue chips also rose, but at a much slower pace and at lower percentages as compared to rubbishy stocks. That led me ask the question “what drives the price of a stock up if it is not earnings?” Back came the answer: “Syndicates”. Indonesian traders would call them “mafia” and Richard D. Wyckoff “the composite man”.

I found out (the hard way) that as long as the syndicates are moving a stock (up), that stock will move up regardless of earnings or lack of it. They are the “invisible hand” that controls the stocks or market. But my problem as a young accountant was “how am I going to know what the syndicates are doing to the stocks? Unless I am an “insider” or is a good friend of syndicates, I will never know what their intentions and motives are. One cannot analyse the “intentions and motives” of syndicates by merely looking at balance sheets.

Balance sheets do not reveal the intentions and motives of syndicates or composite man – only chart do. It is for this reason that I “migrated” to charts because charts reveal the intentions and motives of “syndicates”.



Since then I have written 6 books on technical analysis of the financial markets, have traded gold, silver, forex, stock indices and stocks for over 20 years and I am now the principal lecturer of Open University Malaysia's certificate course in financial technical analysis (CFTA). Just over a year ago I decided to look into the topic of "volatility" because of the casualties that it is continuing to claim from traders.

One of the problems faced by traders is the high incidence of inaccurate entries and exits leading to large losses and one of the most likely causes is because of market volatility. To navigate these volatilities and to reduce whipsaws, my paper demonstrates how application of the multiple time frame method can increase one's trade accuracy. By filtering the randomness or noise through the use of the multiple time frame method and make trades in the direction of the underlying major trend one can reduce whipsaws, false trades and on the accuracy of trades.

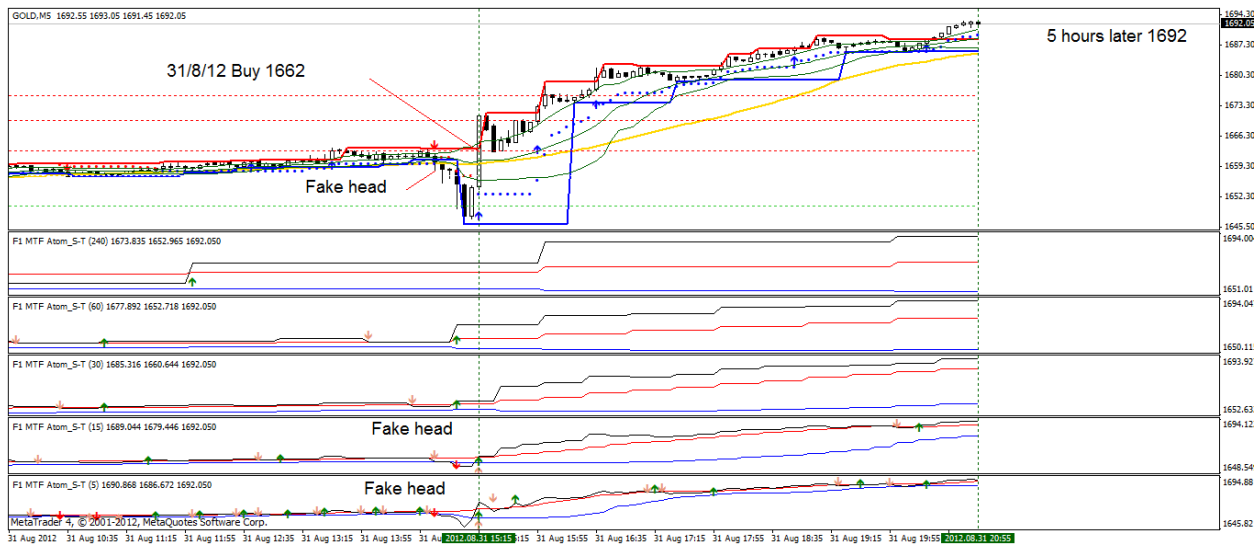
You have often heard of the market adage: "trading with the trend", "swimming with the tide", or "going with the flow"? MTF makes use of this time tested philosophy to enter and exit markets after filtering layers of noise.

Another issue faced by traders is how one defines trend and range. Markets may trend on one timeframe but stuck in a range in another. Without the help of MTF, definition of trend becomes cloudy. In this paper I will reveal (1) how to define trend and (2) how to define range.

I have created two indicators called "MTF 5 Ducks" and "MTF 5 Atoms" and with the help of arrows, could help us define trending and ranging periods. MTF 5 Atoms is a mechanical trading system that trades only breakouts and stays aside in sideways markets. I will reveal the formulae behind "MTF 5 Atoms" and demonstrate its effectiveness using the software MetaTrader 4.0 designed by Metaquotes Corp.

I take the liberty to show you a short-term trade (Chart #1 below) that I executed a day ago using "MTF 5 Atoms". For short term trade I use a 5m chart after confirming with 15m, 30m, 60m, 240m charts. Note that Atom triggered a "buy" signal on 31<sup>st</sup> August, 2012 at 1662 just after Ben Bernanke gave his speech at Jackson Hole on the state of the U.S. economy. See how gold leapt up after a fake sell-down to 1646? Guess what? I was not caught with a "short" on gold. Atom caught this "fake head" beautifully on a 5m and 15m chart of our MTF 5 Atom indicator. I bought at 1662 instead, and rode it to 1692 for a \$30 gain in just 5 hours!

Chart # 1



MTF is a method that can be applied to trade not only gold, but all other financial instruments supported by your own broker, for example silver, forex, crude oil, stock indices and stocks. Parameters need not be optimized with MTFs. What is needed, however, is an adjustment of the time period of the “trading time frame” to cater for volatility.

MTF is also a method that works when applied to most technical indicators. I will show how MTFs can work alongside Ichimoku, MACD, Stochastic, CCI, Mac 3-3, Mac 10-8, RSI, Momentum, Adaptive Kama with Bollinger bands and Heikinashi.

The above are just some of the points I will be covering in my presentation. There are more ideas like (1) which time frames are the best time frames to use? (2) How many timeframe should you adopt at a minimum? (3) How do you select the right timeframe? (4) How short is short and how long is long? (5) What are the time frames for day trading, swing and position trading? (6) Is there a difference between using the same SMA value at different time frames as compared to using multiple moving averages with different periods all on the same chart. For example, is it the same when one plots a 60 SMA on a 15 min, 1 hr, and 4 hour as compared to a 60, 240 and 960 SMA all on a 15 min chart, (7) Is technical analysis more of an art or is it a science?

I hope you will come over to Singapore to attend my presentation as I feel that you will benefit from looking at markets from a new perspective.

I therefore look forward to seeing all of you at this conference.

Meanwhile, my sincere wishes to all of you for a successful trading career ahead of you!

Fred Tam



**Profile of Speaker:**  
**FRED TAM**  
**MFTA, MPhil, CFTe, MSTA, ACCA.**

Mr. Fred Tam is a gold, silver, forex, stock indices and stocks trader, analyst and columnist for 20 years and is the author of six books on the financial markets.

He is also the principal lecturer of the Certificate in Financial Technical Analysis course at Open University Malaysia since 2007. His students take the MSTA (UK) and CFTe (USA) exams and passes have been impressive.

Fred is a full member of the Society of Technical Analysts, UK, a Certified Financial Technician and has a Master of Financial Technical Analysis from IFTA. He is the first Malaysian to receive the MFTA award. He has another Master of Philosophy (technical analysis) from Multimedia University, Cyberjaya, Malaysia.

His current research interest is in multiple time frame trading systems programmed into MT4.0. He teaches and promotes technical analysis and makes speaking appearances in Indonesia and Singapore as well as Malaysia.

※日本語訳は準備中です。完成次第、掲載します